

INNOVATE IN EVERY  
STEP OF YOUR

# Journey to Cloud

The VIP Apps Consulting Cloud Solutions are a holistic portfolio of services, proprietary methodologies and accelerators that enable you to migrate, optimise and innovate in every step of your journey. We work with a comprehensive partner ecosystem to ensure that the cloud solution fits your organisation's needs and goals.



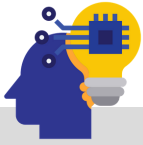
# Cloud and Innovation

To meet customers' expectations in today's rapidly changing business environments, organisations need to reconfigure their business models as they address competitive pressures. Across industries, organisations continue to see the value of moving applications to the cloud to address those challenges. Cloud solutions bring the potential for lowering the total cost of IT ownership while achieving scalability and simplicity.

A customer-first approach cannot be realised only by updating legacy systems. Seamless cloud adoption and a concurrent digital transformation require a business-process-first approach. This approach will ensure not only compliance but also minimal disruption of the operation. The future of the cloud for many organisations in the leasing and financial services industry will be a hybrid one, with cloud and on-premise applications in a flexible landscape that offers the best of both worlds.

VIP Apps Consulting Cloud Solutions transform your technology architecture and optimise your business processes to enable innovation. Our holistic approach to technology innovation and proprietary methodologies facilitate agility and gain control of your cloud adoption. Our team of business and industry experts, supported by our technology partners' ecosystem, ensures the selection of the right solutions, from strategy to migration and run.

# Our Cloud Solutions focus on three critical steps



## Identify Business Drivers & Objectives

- Achieve maximum flexibility
- Standardise processes, governance and compliance
- Reduce costs: configuration, management and control
- Speed and agile implementation
- Improve data quality and user experience
- Enable new capabilities to meet market demands
- Integration strategy



## Adoption Assessment

- Gap and system lifecycle analysis
- Examine and map current workloads and business processes to determine infrastructure readiness
- Organisation and people skills and capabilities
- Architectural requirements and technical priorities: incorporate cloud into your IT portfolio strategy and identify the IT improvements required to implement the cloud solution
- Cost factors, operational vs. capital expenditure
- Business impact



## Design the Strategic Plan

- Cloud solution design
- Define the business case:
  - TCO - Total Cost of Ownership
  - ROI - Return on Investment
  - Cloud business value
- Define the management framework for the operational environment
- Define the governance and organisational impact
- Data unification, integration of transactions and process optimisation
- Align and integrate business process, people roles and capabilities within the new solution

# Why choose VIP Apps Consulting Cloud Solutions?

Our Cloud Solutions transform your technology landscape into a business innovation enabler. Our holistic approach facilitates your cloud journey providing flexibility, agility and driving change in your business.



## Project Management .

- PM leadership critical to success
- Business Transformation
- PM SI/Technology PM
- Project team structure
- Proprietary methodologies: AMOBI and DELIVER



## Business Process Management .

- Define and drive the programme around BPM
- Focus on the customer experience
- Simplify processes, R&R to reduce execution time and eliminating inefficiencies



## Change Management .

- Different to traditional ON-PREMISE
- Engage functional leads and implement a change plan to drive top down change management
- Promote the benefits of change



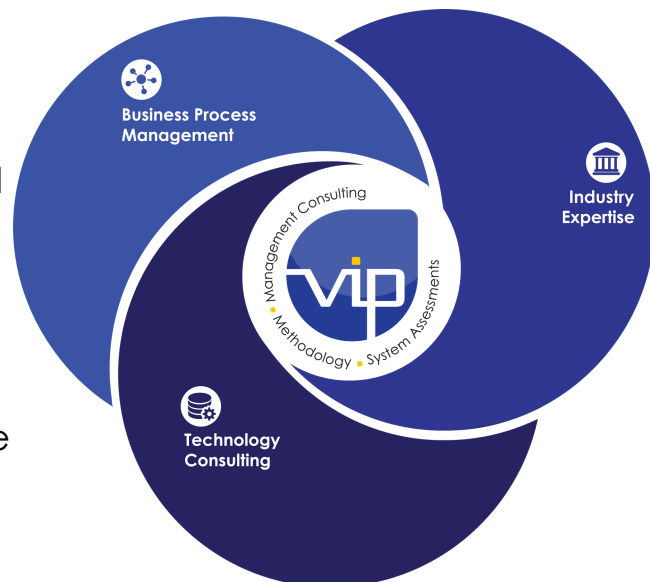
## Testing/Release Management .

- Iterative test cycles with business SME engagement from day 0
- Specialist testers and methods
- Establish continuous delivery and best practice enhancements

# About Us

VIP Apps Consulting is a business and technology consultancy firm specialised in the Finance and Leasing industry. We operate at the intersection of technology and business, combining deep business and industry insight with the understanding of how technology and innovation impact the industry and business models.

With VIP Apps Consulting, your organisation takes the cloud journey they need and gets the business benefits of the cloud faster. We have the industry experts and methodologies to implement the solution, manage the change and optimise your business processes to get the business benefits of the cloud faster.



## Let's talk

If having an organisation ready for innovation is a priority, get in touch today to learn more about how we can help you in your cloud and technology journey.



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